

Strategic Blue

About Strategic Blue:

Founded in 2010, we specialise in cloud procurement, cost management, and optimisation. We provide Cloud Financial Operations (FinOps") services to commercial and public sector organisations, primarily in the UK and the US, that buy the cloud services offered by AWS and Google.

Our FinOps services allow cloud customers to buy in the way they want, understand what they have bought and continually optimise cloud costs. Our customers benefit from additional discounts not possible directly from cloud vendors and can access free tools and services for which other vendors charge.

As financial experts in the cloud, we help organisations develop the sophistication of their cloud procurement, governance, and assurance processes. We understand how to achieve the necessary integration between a customer's technical and financial teams.

Main Purpose of the Job:

The Head of Finance will be responsible for overseeing financial activities within the company, ensuring the highest standards of financial management and compliance. This role is crucial in delivering effective financial operations and reporting, providing insightful analysis, and ensuring robust financial controls are in place. The successful candidate will have a proven track record in financial leadership, strong analytical skills, and the ability to work closely with the executive team to support the company's growth ambitions.

Key Responsibilities:

1. Financial Operations and Management:

- Manage the finance team to deliver key operational tasks in a timely fashion.
- Issue monthly customer billing and ongoing supplier invoice management.
- Oversee and maintain the security and integrity of the current finance system and processes.
- Reporting on the latest financial performance.

2. Financial Strategy & Leadership:

- Develop and implement financial strategies that align with the company's overall business objectives.
- Provide strategic financial insights to the CCO and executive team to support decision-making and long-term planning.
- Lead and mentor the finance team, fostering a culture of continuous improvement and professional development.

3. Financial Planning & Analysis:

- Oversee the preparation of detailed financial forecasts, budgets, and cash flow management.
- Monitor financial performance, analyse variances, and provide actionable insights to drive operational efficiency and profitability.
- Lead the preparation of financial models to support business initiatives and investment decisions.



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4. Financial Reporting & Compliance:

- Ensure timely and accurate preparation of monthly, quarterly, and annual financial statements, for statutory purposes in accordance with accounting standards and for internal management accounts reporting.
- Oversee tax planning and compliance, including corporation tax, VAT, and other relevant regulations.
- Liaise with external auditors, tax advisors, and regulatory bodies to ensure compliance with statutory requirements.

5. Risk Management & Internal Controls:

- Develop and maintain a robust internal control environment to safeguard company assets and ensure financial integrity.
- Identify financial risks and develop mitigation strategies to minimise exposure.
- Implement best practices in risk management, governance, and corporate financial policies.

6. Treasury & Funding:

- Oversee cash management, banking relationships, and identify funding requirements.
- Contribute to the evaluation of financing options, including debt financing, equity raises, and other financial instruments as needed.

7. Payroll

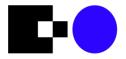
- Execute payroll each month along with the HR team, ensuring compliance with tax requirements.
- Annual reporting to HMRC.

8. Stakeholder Management:

- Act as the primary financial liaison to the executive team and other key stakeholders.
- Prepare and present financial reports, business cases, and investment appraisals to key stakeholders.
- Manage relationships with external partners, including auditors, banks, financial institutions, and insurance providers.

Qualifications & Experience:

- ACA/ACCA/CIMA qualified, with several years of post-qualification experience in a senior financial leadership role.
- Proven experience in strategic financial planning, budgeting, and financial analysis.
- Strong knowledge of UK GAAP/IFRS, tax regulations, and compliance requirements.
- Demonstrated experience in managing financial operations within a similar industry or sector.
- Excellent leadership, communication, and interpersonal skills, with the ability to influence and collaborate with senior stakeholders.
- Strong analytical and problem-solving skills with a detail-orientated approach.





Personal Attributes:

- Strategic thinker with a proactive, solutions-orientated approach.
- High level of integrity and professionalism.
- Ability to thrive in a fast-paced, dynamic environment.
- Resilient and adaptable to change with a strong focus on achieving results.
- Honest, respectful, and respected, holding integrity as a core personal value.
- Strong team management and leadership skills.
- A good communicator and facilitator and driven by a focus on continuous improvement. This requires being aware and mindful of key issues in other functions and being able and willing to listen and to consult on an ongoing basis.

Location:

Central London office-based, but we operate a hybrid working policy with many employees working a significant portion from home. This individual should be within commuting distance to London so they can come to the office when required.

Benefits:

- Multiple bonus schemes
- Flexible working
- Private medical insurance from day one
- Cycle to work scheme
- Benefits scheme, which provides cashback on dental, opticians, massages, and physiotherapy from day one
- Pension benefit scheme
- Fun company events
- 28 days holiday + bank holidays