

Commitment Letter

Usage Commitment

Between

DemoClient, Inc.

&

Strategic Blue Services Limited

Prepared by:

Joe Blogg

support@strategic-blue.com

15 February 2024

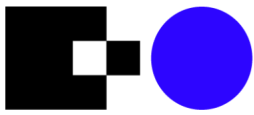
Commitment 0023_v002

SB/DemoClient/0023_v002

The purpose of this Commitment Letter is to agree fixed pricing that DemoClient Inc, will pay Strategic Blue Services Limited for committed, continuous usage of the cloud resources listed in the table(s) as described herein.

DemoClient Inc, will see the benefit of this and any other agreed commitment reflected in each relevant monthly invoice.

(This summary does not form part of the Commitment Letter)



Commitment Letter

This Commitment Letter shall confirm the Commitment (in this instance a Usage Commitment) agreed to on _____ between Strategic Blue Services Limited (“Broker”) and Demo Client Inc, (“The Customer”) regarding the sale/purchase of the cloud services under the terms and conditions as follows:

Commitment Details:

Cloud Provider: Amazon Web Services

Size-Flexible Commitment Line Items

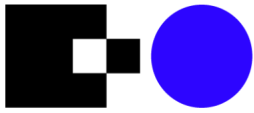
#	Cloud Resource ^a					Quantity ^b	Delivery Term ^{cd}		
	Software	Licence Included	Instance Family	Tenancy	Location	No. of SBU	Term (Months)	Requested Start (UTC)	Actual Start Date & Time (UTC)
1	Linux	n/a	m6a	default	eu-west-1 (Any AZ)	3,072	18	2024-03-01 00:00	
2	Linux	n/a	m5	default	eu-west-2 (Any AZ)	2,700	18	2024-03-01 00:00	
3	Linux	n/a	r5n	default	us-west-2 (Any AZ)	2,712	18	2024-03-01 00:00	
4	Linux	n/a	t3a	default	eu-west-2 (Any AZ)	765	18	2024-03-01 00:00	
5	Linux	n/a	r6i	default	us-west-2 (Any AZ)	4,928	18	2024-03-01 00:00	
6	Linux	n/a	r6a	default	us-west-2 (Any AZ)	2,172	18	2024-03-01 00:00	
7	Linux	n/a	r6g	default	us-west-2 (Any AZ)	3,060	18	2024-03-01 00:00	

a. Usage must match the exact specified combination of Software, License, Instance Family, Tenancy and Location in order to match Commitment Line Item.

b. Quantity is quoted in Strategic Blue Units (SBU), which equate to either the small instance size for EC2 or the small Single-AZ instance size for RDS, allowing different instance sizes in the same family to match pro-rata against the same Commitment Line Item.

c. Broker will fill in the exact start date.

d. Fixed pricing quoted in the Pricing section below will be applied for the Quantity for the Delivery Term, i.e. from Actual Start Time for the specified Term.



Size-Specific Commitment Line Items

#	Cloud Resource ^a					Quantity	Delivery Term ^{bc}		
	Software	Licence Included	Instance Type	Tenancy	Location	No. of Instances	Term (Months)	Requested Start (UTC)	Actual Start Date & Time (UTC)
8	Windows	n/a	t3a.large	default	eu-central-1 (Any AZ)	67	18	2024-03-01 00:00	
9	Windows	n/a	t3.2xlarge	default	eu-central-1 (Any AZ)	89	18	2024-03-01 00:00	
10	Linux	n/a	c4.8xlarge	dedicated	us-west-2 (Any AZ)	10	18	2024-03-01 00:00	
11	Linux	n/a	r5.8xlarge	dedicated	us-west-2 (Any AZ)	23	18	2024-03-01 00:00	

a. Usage must match the exact specified combination of Software, License, Instance Type, Tenancy and Location in order to match Commitment Line Item.

b. Broker will fill in the exact start date.

c. Fixed pricing quoted in the Pricing section below will be applied for the Quantity for the Delivery Term, i.e. from Actual Start Time for the specified Term.

Pricing

Hourly cost based on current AWS On-Demand prices:

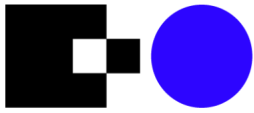
\$680.0194

A One-Time initial fee, shall be:

\$0

From Start to End the hourly cost, shall be:

\$418.4256



Other terms:

1. Unless updated by Broker, the above details cannot be changed mid-Delivery Term.
2. Broker reserves the right to pass through, at cost, any changes to Windows™ licensing costs that the Cloud Provider may pass through to Broker.
3. The **Confirmation Period** is 10 calendar days.

This Commitment Letter is being provided pursuant to and in accordance with the Cloud Purchase Agreement (“CPA”) dated 1 February 2024, between the Broker and the Customer, and constitutes part of and is subject to the terms and conditions of CPA. Terms used but not defined herein shall have the meanings ascribed to them in CPA.

Special Conditions

None.

STRATEGIC BLUE SERVICES LIMITED
("Broker")

DemoClient Inc,
("Customer")

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Fixed Pricing herein to be applied to usage on the DemoClient Inc. commitment owning account 397567566675.



Founded in 2010 we are a financial services organisation specialising exclusively in cloud procurement, cost management and optimisation. Our professional consultancy and managed support services provide Cloud Financial Operations, “FinOps”, services to cloud customers both direct and through partners.

Our FinOps services allow cloud customers to buy in the way they want, understand what they have bought and continually optimise cloud costs. By using economies of scale across our customer base our customers benefit from additional discounts not possible direct from cloud vendors. Many of our services are provided without management fees.

As financial experts in cloud we help organisations develop the sophistication of their cloud procurement, governance and assurance processes. We understand the necessary integration between technical and financial teams. Our Financial Solutions Architects have technical engineering backgrounds to bridge that gap either supporting internal teams or working with members of our Teaming Partner Network.

Find out more:

strategic-blue.com

Contact us:

UK: +44 736 049 8154

US: +1 (205) 846-4667

contact@strategic-blue.com